## TALEGENT.

DETAIL REPORT

# Personality Report

### Simon Sample

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This Talegent Personality report gives you deep insight into how a candidate profiles against our personality scales. It contains sensitive personal information, and should be kept in a secure location with minimal access. The report should be disposed of confidentially once the results are no longer valid.

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# Profile

STRON	IG TENDENCY TOWARD	DS SCALE		
<b>(</b> )	Energetic	Prefers a measured and relaxed pace		Displays lots of energy and stamina
<b>_</b>	Motivating	Works best with self-motivated individuals		Enjoys figuring out what drives others
	Receptive	Guarded, avoids or dismisses feedback		Seeks & appreciates personal feedback
<b>\$</b> _	Strategic	Short-term, tactical focus		Develops strategies, takes a long- term view
TENDE	NCY TOWARDS SCALE			
•	Accepting	Gravitates towards people similar to self	8	Embraces difference & diversity
٩	Adaptable	Doesn't need variety, enjoys routine		Embraces change, adapts quickly
	Decisive	Hesitant, seeks guidance		Makes decisions with conviction
Ē	Meticulous	Broad focus, avoids details		Detail-focused and precise
8	Self-Aware	Conceals own limitations		Open about flaws
LIKE M	OST			
Δ	Collaborative	Prefers working on their own		Enjoys collaborating & helping others
	Optimistic	May focus on the negatives		Positive outlook, sees the good in things
<b>A</b> - <b>A</b>	Sociable	Shies away from meeting new people		Outgoing, energised by new people
2	Empathetic	Maintains distance, avoids emotions		Comfortable with emotions and shows empathy
52	Intuitive	Uses other information over personal experience		Trusts experience and intuition
Ä	Composed	Easily affected by stress or pressure	5	Calm & composed in the face of stress
<b>.</b>	Data Driven	Bases decisions primarily on feelings	5	Uses evidence to make decisions
-	Directing	Follows the lead of others	5	Prefers to take charge & lead
<u>A</u> t	Driven	Relaxed about goals and targets		Motivated by goals, overcomes obstacles
	Theoretical	Prefers tangible over theoretical ideas		Considers underlying theories and concepts
Service Servic	Competitive	Dislikes and avoids competition		Likes to compete, strives to win
Ė.	Compliant	Challenges rules, finds these restrictive		Follows rules & procedures
-	Innovative	Prefers tried & tested solutions		Seeks new & creative solutions.
<b>i</b>	Reliable	Responsive, readily shifts priorities		Makes fulfilling promises a priority
<b></b> ,	Self-Confident	Modest, doubts own ability to succeed		Believes in self, expects success
TENDE	NCY AWAY FROM SCA	LE		
<b>\$</b> }	Analytical	Accepts information at face value	3	Looks below the surface to evaluate information
÷	Influential	Doubts ability to persuade	3	Persuasive, able to change others' minds
<u>~</u>	Socially Aware	Consistent interpersonal style	3	Reads body language & adapts accordingly
Q	Work Focused	Regularly shifts focus between tasks	3	Engaged in work, rarely distracted
STRON	IG TENDENCY AWAY FF	ROM SCALE		
B	Learning Focused	Satisfied with current level of knowledge		Actively develops skills & knowledge
	Risk Tolerant	Cautious, seeks certainty	2	Accepts risks that have potential benefits
V	Trusting	Takes time to trust others	2	Trusts others from the outset
2.	Amiable	Takes time to build rapport		Warm and friendly, connects easily

# Detail

DRIVE Energetic The tendency to have high levels of energy throughout the day and maintain a fast pace.	<ul> <li>Prefers a measured and relaxed pace</li> <li>Displays lots of energy and stamina</li> <li>Displays lots of energy and stamina</li> <li>Displays lots of energy and stamina</li> <li>Unterpretation</li> <li>His responses suggest that Simon is a very energetic individual.</li> <li>He has indicated that he thrives on working at a fast pace, and can maintain this energy throughout the day.</li> <li>Because Simon should really enjoy operating at pace and to tighter deadlines than most, he may be more susceptible to distraction or boredom when his workload slows down.</li> </ul>
The tendency to enjoy understanding what motivates others.	Works best with self-motivated individuals       Image: Self-motivated self-motivates of the self-motivate of th
SELF PRESENTATION Receptive The tendency to seek out and enjoy receiving feedback from others.	Guarded, avoids or dismisses feedback       Seeks & appreciates personal feedback         Image: Seeks & see
THINKING Strategic The tendency to enjoy developing strategies and taking a long-term perspective.	<ul> <li>Short-term, tactical focus</li> <li>Short-term, tactical focus</li> <li>Interpretation</li> <li>Simon's responses suggest that he tends to take a very strategic perspective.</li> <li>His decisions are likely to have more of a long-term focus than those of his peers.</li> <li>This focus may cause Simon to sacrifice immediate outcomes in favour of generating future returns.</li> </ul>

	Gravitates towards people similar to self
The tendency to be open to and uncritical of different people's views, values, beliefs and lifestyles.	<ul> <li>Interpretation</li> <li>Simon's responses suggest that he is highly open to and appreciative of the views, beliefs, and lifestyles of other people, even when these differ markedly from his own.</li> <li>He is expected to easily establish common ground with people who are different to him and is likely to make best use of the diversity of the group.</li> <li>Simon is likely to be comfortable operating within a diverse workgroup or environment.</li> </ul>
Adaptable	Doesn't need variety, enjoys routine
The tendency to enjoy variety at work, and be open to change and trying new things.	<ul> <li>Interpretation</li> <li>Simon has indicated that he likes to try new things, and is very open to changes in his routine.</li> <li>Profiling as flexible and adaptive, Simon is expected to readily accept changes introduced into his work environment.</li> <li>Compared to others, Simon may proactively suggest or initiate change in the workplace.</li> </ul>
DRIVE Decisive The tendency to make decisions efficiently and with conviction, and to take responsibility for them.	Hesitant, seeks       Makes decisions         guidance       8       Makes decisions         Interpretation       8       Makes decisions         • Simon's responses suggest that, compared to others, he is likely to feel very confident making decisions.       • Simon is expected to feel comfortable making tough decisions on his own and is unlikely to rely on the approval of others for sign-off.         • Further to this, Simon may also form opinions quickly compared with most.
EXECUTION Meticulous The tendency to pay attention to detail, producing precise, error- free work.	<ul> <li>Broad focus, avoids details</li> <li>Detail-focused and precise</li> <li>Interpretation</li> <li>As someone who enjoys working with the finer details of tasks, Simon is likely to keep track of the many small items within a project.</li> <li>This tendency should lend him to produce high-quality work with few errors.</li> <li>Simon is expected to be much more precise than others, and this perfectionistic tendency may need to be balanced against other situational factors.</li> </ul>

SELF PRESENTATION	Conceals own limitations Open about flaws
The tendency to be open and accepting of own weaknesses.	<ul> <li>Interpretation</li> <li>According to Simon's responses, he is likely to be open about his development areas with others.</li> <li>Simon should value the learning opportunities that arise from discussing his weaknesses with others.</li> <li>Simon is unlikely to waste time trying to hide his flaws, and may instead spend this time developing skills or mitigating these issues.</li> </ul>
INTERPERSONAL Collaborative	Prefers working on their own
The tendency to enjoy working within a team and helping others.	<ul> <li>Interpretation</li> <li>Simon is expected to really enjoy opportunities to work within a team environment.</li> <li>He is expected to consistently prioritise the needs of the team ahead of his own objectives.</li> <li>Reporting to enjoy helping others, Simon is likely to feel most valued when supporting others to achieve a shared goal.</li> </ul>
	May focus on the negatives Positive outlook, sees the good in things
The tendency to feel happy, and see the positive side of situations.	<ul> <li>Interpretation</li> <li>Simon profiles as having a similar level of optimism as most of his peers.</li> <li>As Simon is likely to consider both the negatives and positives, he should see the benefits of situations while also being open about any concerns he may have.</li> <li>Given this balanced approach, on occasions Simon may benefit from encouragement to promote an optimistic stance.</li> </ul>
INTERPERSONAL Sociable	Shies away from meeting new people 7 Outgoing, energised by new people
The tendency to enjoy meeting new people, and be outgoing.	<ul> <li>Interpretation</li> <li>Simon's responses suggest that he is about as outgoing as his peers.</li> <li>While Simon should enjoy attending some social events in a work capacity, he may find too many of these to be socially draining.</li> <li>Simon may be slightly uncomfortable initiating conversations with new people, but this should decrease as he gets to know them.</li> </ul>

INTERPERSONAL Empathetic The tendency to be comfortable dealing with other's feelings, and be able to understand their perspective.	Maintains distance, avoids emotions       Town of the emotions and shows empathy         Interpretation       Simon should generally feel comfortable discussing others' feelings, but at other times prefer a more professional approach.         He profiles as being reasonably concerned with interpreting and understanding the emotions and feelings of other people.         Simon should dedicate an appropriate amount of time to considering how his actions and decisions might impact upon other people.
THINKING Intuitive The tendency to base decisions on past experience and intuition.	<ul> <li>Uses other information over personal experience</li> <li>Similar to most others, Simon is likely to use personal experience as a basis for decision-making some of the time.</li> <li>Simon is expected to use a balance of intuition and other information when solving problems.</li> <li>Regardless of the amount of personal experience Simon has, there may be times when he does not recognise similarities in past experiences and draw appropriate links.</li> </ul>
TEMPERAMENT Composed The tendency to be calm and composed in the face of pressurised situations or stressful events.	<ul> <li>Easily affected by stress or pressure</li> <li>5</li> <li>5</li> <li>6</li> <li>6</li> <li>6</li> <li>6</li> <li>7</li> <li>7</li> <li>8</li> <li>9</li> <li< td=""></li<></ul>
THINKING Data Driven The tendency to use facts, data, and evidence over gut-based decision making.	<ul> <li>Bases decisions primarily on feelings</li> <li><b>5</b></li> <li><b>5</b></li> <li><b>1</b></li> <li><b></b></li></ul>

The tendency to take charge of situations and enjoy leading people.	Follows the lead of others       Prefers to take charge & lead         Interpretation       Interpretation         • Directing others or leading a group is likely to interest Simon as much as it interests his peers.       Interpretation         • He is probably most comfortable leading others when he feels that he has the situational expertise or authority to do so.       Simon is expected to work well in either a leadership position or following the guidance of other people, depending on the situation.
DRIVE Driven The tendency to work hardest towards clear goals, and to strive to achieve them despite setbacks.	<ul> <li>Relaxed about goals and targets</li> <li><b>5</b></li> <li><b>6</b></li> <li><b>7</b></li> <li><b>7</b></li> <li><b>7</b></li> <li><b>7</b></li> <li><b>8</b></li> <li><b>10</b></li> <li< td=""></li<></ul>
THINKING Theoretical The tendency to enjoy understanding theories and concepts more deeply.	Prefers tangible over theoretical ideas       Considers underlying theories and concepts         Interpretation       Simon is likely to be similar to most in terms of how much he enjoys working with theories.         • He is generally expected to be comfortable applying theoretical information and engaging with hypothetical concepts, but at other times may tend towards the tangible.         • Simon's understanding of the theory behind why things happen may help him adapt instructions to apply to new situations.
DRIVE Competitive The tendency to feel energised by competing with others and striving to outperform peers.	Dislikes and avoids competition       Likes to compete, strives to win         Interpretation       Interpretation         • Simon's responses suggest that he is about as competitively-minded as most others.       • He is expected to be comfortable competing against others on occasion, depending on what is appropriate to the situation.         • Simon may be most comfortable comparing his performance against that of others when working within areas of interest or expertise.

EXECUTION Compliant The tendency to appreciate rules, procedures and guidelines, and abide by them.	Challenges rules, finds these restrictive       Follows rules & procedures         Interpretation       Follows rules at procedures         • Simon is expected to appreciate rules and guidelines to a similar extent to most of his peers.       • While he is expected to generally be accepting of reasonable rules or procedures, he may sometimes challenge the relevance of those that seem to be unnecessarily restrictive or counterintuitive.         • On occasion, Simon may want changes to rules and processes if he feels there could be gains in efficiencies or effectiveness.
THINKING Innovative The tendency to use creativity and innovation to solve problems and optimise processes.	<ul> <li>Prefers tried &amp; tested solutions</li> <li>Geks new &amp; creative solutions.</li> <li>Simon profiles as being about as innovative in his approach to problem solving as most other people.</li> <li>Thus, he is likely to suggest some innovative ideas for change in the workplace, particularly in areas where existing solutions have proved ineffective or he has particular strength or expertise.</li> <li>Simon is likely to generally consider existing solutions before suggesting out-of-the box or untested options.</li> </ul>
The tendency to be dependable and deliver	Responsive, readily shifts priorities       Makes fulfilling promises a priority         Interpretation         • Simon profiles as being similar to most others in terms of how much
on commitments.	<ul> <li>value he places on being dependable.</li> <li>He is expected to generally follow through on promises, although when his schedule is especially busy, he may require additional time or support to deliver.</li> <li>Considering deadlines and commitments as fairly important, Simon should balance adherence to these with an ability to shift priorities based on the situation.</li> </ul>

THINKING Analytical The tendency to effectively evaluate information or decisions to assess their strengths and limitations.	<ul> <li>Accepts information at face value</li> <li>3</li> <li>3</li> <li>4</li> <li>4</li> <li>5</li> <li>4</li> <li>5</li> <li>4</li> <li>5</li> <li>4</li> <li>5</li> <li>4</li> <li>4</li> <li>5</li> <li>5</li> <li>4</li> <li>4</li> <li>5</li> <li>5</li> <li>4</li> <li>4</li> <li>5</li> <li>5</li> <li>6</li> <li>6</li> <li>7</li> <li>6</li> <li>7</li> <li>7<!--</th--></li></ul>
INTERPERSONAL Influential The tendency to be able to change others' minds or perspectives.	Doubts ability to persuade       Persuasive, able to change others' minds         Interpretation       Simon has indicated that he is not confident influencing others opinions or changing their minds.         Simon's unconfident approach to influencing may make him more hesitant to share his views.       Simon is expected to be most comfortable in situations where he is a subject matter expert, or is familiar with the people involved.
INTERPERSONAL Socially Aware The tendency to interpret the feelings and body language of others, and adapt their behaviour to suit.	Consistent interpersonal style       Reads body language & adapts accordingly         Interpretation       Reads body language & adapts accordingly         Simon has indicated that he doesn't tend to concern himself with understanding the behaviour and intentions of others.       Interpretation         When interacting, he is likely to adopt a consistent interpersonal style, rather than changing his behaviour to suit his audience.       Understanding social cues, body language, or tone is unlikely to be one of his strengths, as Simon profiles as more inclined to read things at face value.
EXECUTION Work Focused The tendency to find work engaging, and rarely be distracted.	Regularly shifts       Engaged in work, rarely distracted         focus between tasks       3       1       1       work, rarely distracted         Interpretation       Simon's responses suggest that he can be distracted from his work.       Simon may not find his work engaging and may experience difficulty focusing for long periods.         When working on more discreet tasks, or when Simon's performance is monitored, Simon may become more engrossed in his work.

THINKING Learning Focused The tendency to actively seek out opportunities to learn new things.	Satisfied with current level of knowledge       2       Actively develops skills & knowledge         Interpretation       Simon has indicated that he is not keen on improving his current level of knowledge.       Is simon is likely to prefer roles that don't involve continually developing his skills, or staying up to date with industry trends and developments.         Simon is not likely to place much importance on identifying opportunities for new learnings.       Simon identifying
EXECUTION Risk Tolerant The tendency to be comfortable taking risks that have potential benefits.	Cautious, seeks certainty       Accepts risks that have potential benefits         Interpretation       Interpretation         • Simon has indicated that he tends towards safety and caution in the workplace.       When faced with a choice, he is likely to prefer the option which involves the least risk.         • Simon may be unwilling to take risks, even when the payoff is likely to be high.
INTERPERSONAL Trusting The tendency to place trust in others.	Takes time to trust others       Trusts others from the outset         Interpretation       Interpretation         • Simon's responses suggest that it may take him some time to develop his trust in others.       Image: Herman Market him some time to develop his trust in others.         • He may want others to demonstrate that they are trustworthy before he will place his faith in them.       As a result of his tendency to be cautious of others, he is unlikely to be taken advantage of by other people.
The tendency to be warm and engaging, and to want to put people at ease.	Takes time to build rapport       Warm and friendly, connects easily         Interpretation       Simon reports that he dedicates less time than others towards being warm or creating a positive first impression.         • This suggests Simon will take longer to build rapport and make others feel at ease around him.       • Thus, he may take longer to engage with others and build effective working relationships.

#### How to guide

This report is to be used for recruitment and career development. This information is intended to give you good insight into a candidate's personality results, forming relevant hypotheses which you can explore further. The report should be used as part of a robust selection process. Results remain valid for approximately 12 months.

Candidate results are produced by comparing each individual's responses with

those of a relevant comparison group. The report draws on data from personality items only. These items form a self-report questionnaire, meaning that a candidate's results represent the way they see themselves and their behaviour, rather than necessarily how someone else miaht describe them. Nevertheless, research shows that self-report measures can be a powerful predictor of how a person will operate at work.

Our assessment of

a candidate's expected performance is based on their responses to this assessment, which need to be matched against the unique work environment and organisational culture they will be entering.

This information is part of Talegent's comprehensive suite of assessment and development reports. Please review our range to ensure that this report is the most appropriate for your current needs.